# Michele Faria Melo

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### **EDUCATION**

**Bachelor of Science in Marketing** 

May 2024

Minor: Mass Communications - Advertising

University of South Florida, Tampa, FL

# PROFESSIONAL EXPERIENCE

Brand Strategy & Content Marketing Intern, EME: Creative Agency, New York & São Paulo (Remote)

July 2024 - Present

- Crafted comprehensive brand kits including visual assets, messaging, and positioning for apparel, tourism, skincare, and music sectors, ensuring a cohesive brand identity for our clients across all platforms.
- Conducted trend and market analysis to identify emerging industry patterns and consumer behaviors, leveraging insights to refine content strategies and enhance clients' competitive positioning in saturated markets.
- Combined creative vision with strategic goals to design impactful promotional campaigns and visually engaging social media content, resonating with target audiences to strengthen brand loyalty and elevate perception.

### Communications Assistant, Global and National Security Institute, Tampa, FL

October 2023 - May 2024

- Produced graphics, and edited podcast video content using Adobe Creative Suite (Photoshop, Illustrator, Premiere Pro),
   creating visually compelling assets that increased brand visibility and audience engagement.
- Managed 2 company-wide events from planning to execution, overseeing logistics and promotional materials to drive engagement and align with GNSI's institutional goals.
- Crafted executive communication materials including speeches and transcripts for GNSI's Executive Director, enhancing messaging and executive presence across platforms.

Content Intern, Jones Agency, Clients: Tinder & John Deere, São Paulo, Brazil

July 2023 - August 2023

- Spearheaded **30+** promotional contents with a focus on TikTok, social media trends, and management through Sprinklr, significantly boosting online visibility and engagement for Tinder and John Deere.
- Collaborated with creators to amplify brand visibility and audience reach, ensuring alignment with brand objectives and a consistent tonal voice across digital platforms.
- Analyzed social media metrics (TikTok, Instagram, X, YouTube, Facebook) and campaign performance, leveraging data-driven insights to refine promotional strategies and boost client engagement.

Brand Designer Specialist, Student Government Agency - Bulls Media, Tampa, FL

October 2022 - October 2023

- Led graphic design projects, creating impactful designs and marketing strategies that enhanced visibility for **20+** campus organizations, boosting event and initiative promotions.
- Provided specialized graphic design consultations, offering creative solutions for logos, promotional campaigns, and print materials to elevate each organization's unique identity and objectives.
- Streamlined design workflows by implementing standardized design templates and guidelines, improving efficiency and consistency in branding across campus organizations' promotional materials.

# Creative Design Intern, HURB, Rio de Janeiro, Brazil

May 2022 - August 2022

- Designed and implemented **5** marketing campaigns, including internal communications, brand partnerships, and promotions, utilizing Adobe Creative Suite and VR technology to elevate HURB's brand presence.
- Developed a social impact initiative for Favela Rocinha's community, creating visual content and strategic campaigns that drove positive economic change for over **800** residents.
- Assisted senior designers in executing the brand's largest influencer-driven campaign of the year, contributing to copywriting, scriptwriting, creative direction, and studio production to deliver high-quality, impactful content.

#### LEADERSHIP AND INVOLVEMENT

# Event & Initiatives Specialist, BRASA Connect Conference, Tampa, FL

October 2022 - May 2024

- Conceptualized panels and case studies for NASA, Netflix, Disney, and others, collaborating with cross-functional teams to engage Portuguese-speaking students from 20 universities in Florida's largest Brazilian student-led conference.
- Implemented a detailed outreach plan with strong follow-up, significantly improving relationships and boosting satisfaction for **26** speakers and over **250+** participants.

Marketing Director, Brazilian Student Association at USF, Tampa, FL

May 2022 - May 2023

- Led a team of 3 analysts to execute over 200 targeted social media campaigns, reaching 34.7K accounts and fostering a
  community of 400+ members; achieved 400K+ impressions, a 33.3% follower increase, a 133% growth in membership, and
  raised over \$24,000.
- Designed and conducted a Marketing Course for **30+** participants, covering branding, communication tools, and content strategy, achieving a **90%** success rate.

### **SKILLS**

- Languages: Portuguese (Native), English (Fluent), Spanish (Proficient), German (Intermediate B1)
- Technical: Microsoft Office, Google Workspace, Adobe Creative Suite, Canva, Tableau, ChatGPT, Omni CMS, Sprinklr & Wix